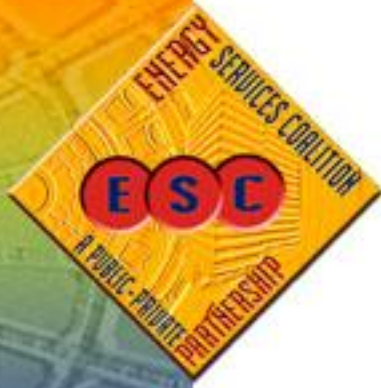


ESPC Accelerator Update



Karen Rantamaki, P.E.

State Energy Manager

State of New Hampshire

Department of Administrative Services

August 24, 2016



NH - ESPC Champions Toolkit

New Hampshire's Problem –

- Limited Capital Funds
- Lots of Energy Saving Potential
- Limited Energy Staff
- Stringent Energy and Fossil Fuel Reduction Goals

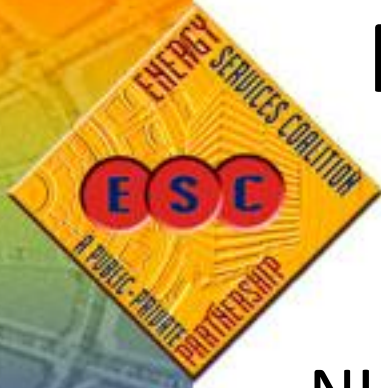
NH - ESPC Champions Toolkit



New Hampshire's Resources –

- Network of Energy Coordinators
- Enabling Legislation for ESPC
- Ball was Rolling with Pilot Projects

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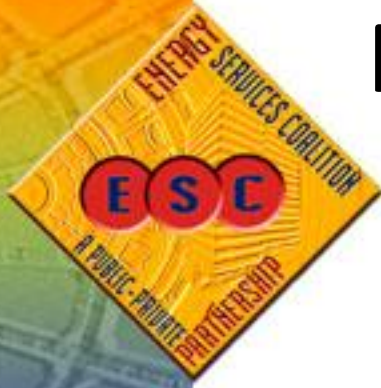
NH Joins ESPC Accelerator in Early 2016

- Do more projects with limited resources
- Have agencies take ownership of projects
- Have SEM Office act as technical support

What We Needed to Do

Provide agencies with enough information and the right tools so that they could generate, facilitate and complete more energy saving projects.

NH - ESPC Champions Toolkit



Toolkit Components –

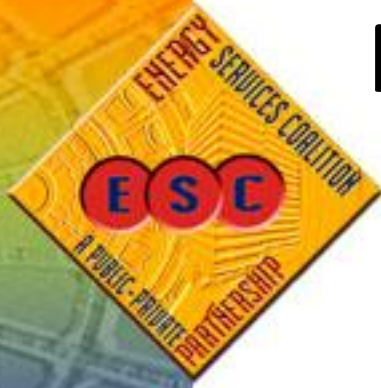
Leadership Tools

- Overview Presentation – Champions
- Overview Presentation – Agency Leadership

Champion Tools

- Introductory Memo
- UPGRADE Plan
- UPGRADE Reminder
- Leadership Engagement Presentation
- Project Implementation Checklist

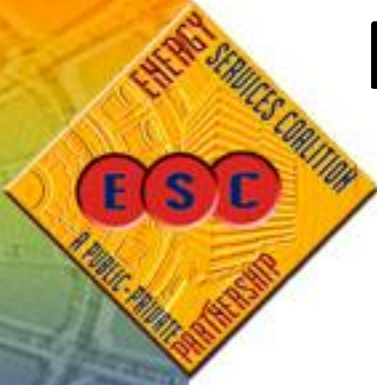
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UPGRADE

- U** Use benchmarking data to identify potential projects
- P** Plan potential improvements for the next 2-3 years
- G** Go visit the proposed buildings to talk to the facilities team
- R** Recommend potential Energy Conservation Measures
- A** Assemble a project team
- D** Develop a project description
- E** Engage agency leadership

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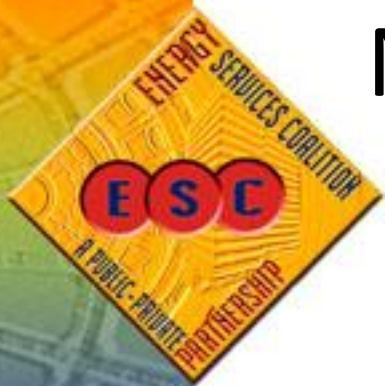


Next Steps

- **Meeting one-on-one with Energy Coordinators**
- **Planning to convene group semi-annually**
 - **Annual State Energy Conference (spring)**
 - **Fall meeting**
- **Present to Commissioners' Group**

Goals

- **Make ESPC “Business as Usual”**
- **Keep Energy Coordinators engaged**
- **Complete more energy saving upgrades!**



NH - ESC Champions Toolkit

Questions?

Karen Rantamaki

State Energy Manager

NH Department of Administrative Services

(603) 271-2698

Karen.rantamaki@nh.gov